



**Trial Practice for Today's Litigator**  
**April 8, 2010**  
**Howard H. Baker Jr. U.S. Courthouse, Courtroom 3C**  
**Knoxville, TN**

**The Program Description**

As jury trials become less frequent, litigators increasingly spend their time handling out-of-court tasks such as document production, depositions and settlement negotiations. While this trend may have benefits for the legal system, it often means that lawyers miss the opportunity for on-the-job training in the courtroom. Designed for both new and seasoned attorneys, this course will fill that gap by recreating a “real” jury trial with lawyers, witnesses, jurors and a presiding judge. Attendees will observe all aspects of a basic trial including voir dire, opening statements, direct and cross examinations, and closing arguments. At each stage of the process, the trial participants will recreate the courtroom scene, provide commentary on their arguments and tactics, and then open the floor to questions and group discussion. At the end of the trial, jury members will comment on the presentation of the case and what arguments and tactics they found convincing. By the end of the day, participants will be better equipped to handle themselves and represent their clients in the courtroom.

**Participating Attorneys**

T. Scott Jones (presenting plaintiff case)  
*Banks & Jones*

Gary M. Prince (presenting plaintiff case)  
*O'Neil, Parker & Williamson, PLLC*

Glenn Walter (presenting defense case)  
*Lewis, King, Krieg & Waldrop PC*

**Presiding Judge**

The Honorable Thomas A. Varlan, U.S. District Judge for the Eastern District of Tennessee

**Agenda**

<b>8:00 – 8:30am</b>	<b>Registration</b>
<b>8:30 – 9:30am</b>	<b>Voir Dire</b>

<b>9:30 - 10:30am</b>	<b>Opening Statements</b>
<b>10:30 – 10:45am</b>	<b>Break</b>
<b>10:45-11:45am</b>	<b>Direct Examination of Plaintiff Case - T. Scott Jones</b> <b>Cross Examination of Plaintiff Case - Glenn Walter</b>
<b>11:45 – 12:45pm</b>	<b>Lunch</b>
<b>12:45 – 1:45pm</b>	<b>Direct Examination of Defense Case - Glenn Walter</b> <b>Cross Examination of Defense Case - T. Scott Jones</b>
<b>1:45 – 2:45pm</b>	<b>Closing Statements</b>
<b>2:45 – 3:00pm</b>	<b>Break</b>
<b>3:00 – 4:00pm</b>	<b>Jury Verdict/Group Discussion</b>