

Tennessee FastTrack 2021

September 17 – Virtual Seminar



Program Producer: Sean Martin, Martin Heller Potempa & Sheppard

Total Credits: 3 General, 1 Dual

Don't miss this opportunity to join area judges and attorneys for livestreamed programming and four one-hour presentations tailored especially for general practice lawyers. This year's program will explore best practices in federal and Chancery courts, tech tips for general solos, ethics regarding non-lawyer ownership of law firms and more.

10 – 11 a.m. CDT

Federal Court Best Practices

Whether you are new to federal court practice or an old pro and whether a civil or criminal law practitioner, you will learn tips to help you put your best foot forward in federal court. Learn everything from the differences in the role of federal district and magistrate judges to how to navigate the waters of a thorny discovery dispute. You'll also receive an update on COVID protocols.

Cindy Wyrick, U.S. Magistrate Judge – Eastern District of TN

11 a.m. – 12 p.m.
DUAL

How to Run a Practice for About \$100/Month

Beyond doing good work, running a successful law practice requires efficiency in the delivery of services and the generation of revenue. It also requires the elimination of anti-revenue. In this seminar, #legaltech superfan Sean Martin shows you the tools you need and the toys you don't to do all these things...for about \$100/month. If you're a new lawyer looking to set up shop or a seasoned pro looking for ways to improve, this seminar is for you.

Sean Martin, Martin Heller Potempa & Sheppard

12 -12:30 p.m.

Break

12:30 – 1:30 p.m.

Non-Lawyers Practicing Law: Coming Soon?

States around the country are opening the practice of law to non-lawyers by changing long-standing rules that regulate the legal profession. Non-lawyer ownership of law firms, sharing legal fees with non-lawyers, expanded payment of referral fees, and elimination of many advertising rules are on the table. Why are these changes being pursued? Are they likely to be effective? Will there be unintended consequences? These issues and more will be explored by the presenter and attendees in this session.

Tim Chinaris, Belmont University - College of Law

1:30– 2:30 p.m.

Chancery Court Best Practices

This session includes a discussion of best practices for setting motions for hearing, briefing and arguing motions, obtaining extraordinary relief, requesting business court designation, the importance of local rules of practice, and current COVID-19 protocols.

Patricia Moskal, Chancery Court, Part I

**Exclusive Webinars
(Pre-Recorded Content)**

TBD

Overview of the Probate Process

An overview of determining what type of probate to file and the steps necessary to open and administer a probate estate

Adam Barber, Martin Heller Potempa & Sheppard

TBD

Title Companies

(Description)

Joe Kirkland, CloseTrak

TBD

Wills/Trusts

(Description)

David Heller, Martin Heller Potempa & Sheppard