

# Hot Topics in Real Estate 2023

November 10, 2023 – A Virtual CLE Event

**Total Credits:** 4.75 General, 1 Dual

**Producer:** David Wicker, Polsinelli PC



This year's Hot Topics in Real Estate will take place virtually, allowing you to learn from the comfort of your home or office. The program, produced in cooperation with the Tennessee Land Title Association, is a staple for Tennessee dirt lawyers, designed to keep you on the cutting edge of developments in your practice. Topics include commercial leases, authority issues with entities and estates, generative A.I., and the annual case law and legislative updates. Don't miss this annual favorite!

9:00 – 10:00 a.m. CT

## **For Whom the Bell Tolls: It tolls for thee, but who can sign the deed?**

*When a church or religious organization is involved in a real estate transaction, it can be tricky on who has the authority to execute documents. These organizations operate by a variety of rules with some being very well documented and some can be almost non-existent. This course will help guide you through labyrinth of liturgy to discover who can sign the deed.*

**Andy Maloney, Millennial Title**

10:00 – 11:00 a.m.

## **Sticky Provisions In a Commercial Lease**

*Join Kirby Yost for this workshop on finding middle ground with some of the trickiest commercial lease provisions.*

**Kirby Yost, Chambliss, Bahner & Stophel, P.C.**

11:00 – 11:15 a.m.

## **Break**

11:15 a.m. – 12:00 p.m.

## **Politics and Government in Real Estate**

*This session will provide the legislative update and outlook for the 2024 session of the Tennessee General Assembly. It will also include a review of bills considered and/or passed as legislation in the 2023 session.*

**Chuck Welch, Farris Bobango PLC**

12:00 – 12:45 p.m.

## **Lunch Break**

12:45 – 1:45 p.m.

**You Be The Judge! The Annual Real Property Law Update**

*Join us for this interactive and fun session, which returns to the line-up this year. You and your colleagues will have the chance to act as the judge as we review and discuss recent court decisions affecting real property rights within the State—and what those decisions mean for you and your clients.*

Josh Denton, Denton Austin PLC

Tonya Austin, Denton Austin PLC

1:45 – 2:00 p.m.

**Break**

2:00 – 3:00 p.m.

**WHAT?!?! Do I really need all of those documents, who should sign them, and why?**

*This session will cover various entities and the documentation needed to properly convey title or secure a lien for them. The discussion will include the documentation you need for LLCs, Corporations, Partnerships, Limited Partnerships, Trusts, IRAs and Powers of Attorney.*

Joe Kirkland, Executive Title and Closing

3:00 – 4:00 p.m.

**DUAL**

**Ethics Issues and the Rise of Generative A.I.**

*This session will explore current and likely future ethical implications for attorneys given the growth in availability of generative artificial intelligence technologies such as Chat GPT. This session will also involve discussion of recent court orders hampering or limiting the growth of A.I. and some demonstration of how to use generative A.I. for various tasks lawyers have always performed or used staff to perform.*

Brian Faughnan, Faughnan Law, PLLC