



# HOT TOPICS IN REAL ESTATE 2015

Co-Sponsored by the **Tennessee Land Title Association**  
and the **Tennessee Bar Association**



**8:00 - 8:30**      **Registration**

**8:30 – 9:30**      **Tax Sale Title Issues**

**Matt Roberts**, *Yost Robertson Nowak PLLC*

This session is an overview of tax sales and resulting title issues, including due process, redemptions, quieting title, and recent efforts to modernize the delinquent tax process.

**9:30 - 9:45**      **Break**

**9:45 - 10:45**      **TAR Contract**

**Ron Poe**, *Tri-State Title and Escrow, Inc.*

This session is meant to familiarize affiliated members of the title industry and legal profession with TAR's efforts to provide standardized forms to its members for use in residential and commercial transactions.

**10:45 – 11:45**      **TRID**

**Andy Maloney**, *Nashville Title Insurance Corp.*

This six module program will provide you with background information on the regulatory landscape, as well as the details you need to understand the changes you'll experience as a result of the CFPB's "Know Before You Owe" Mortgages Rule issued on November 20, 2013. You'll learn what needs to be done and how your company should plan to do business after the October 3, 2015, deadline.

**11:45 – 12:45**      **Lunch (provided)**

**12:45 - 1:45**      **Bankruptcy**

**Robert Scruggs**, *Attorney at Law*

This session will explain the various types of bankruptcy, the meanings of the terms used in bankruptcy, how bankruptcies are filed and the qualifications for the different types of bankruptcy, and issues that confront a real estate practitioner that also involve bankruptcy.

**1:45 - 2:45**      **Community Association Law in a Nutshell**

**Scott Weiss**, *Weiss & Weiss, Attorneys at Law*

Construction of residential condominiums, mixed-use condominiums and residential subdivisions is exploding in Tennessee at an unprecedented rate. This session will provide a snapshot of the history of community associations in the United States; their growth nationwide and throughout Tennessee; benefits of living in a community association; and the State and Federal laws which control them.

**2:45 - 3:00**      **Break**

**3:00 – 3:30**      **Tennessee Legislative Report**

**Charles B. Welch, Jr.**, *Farris Mathews Bobango Public Strategies, LLC; TLTA Legislative Counsel*

Review legislation of interest to real estate professionals enacted in 2015 and preview legislation to be considered in 2016.

**3:30-4:30 CPA Lingo – Demystifying the Confusion for ALTA Best Practices**

**Eugene R. McCullough, Esq.**, *Pershing, Yoakley and Associates*

This one hour presentation will discuss the reasons for the widespread confusion surrounding what is required under “Best Practices” compliance guidelines. Confusion exists as to what the title agents are required to do and as to what the lenders are requiring of title agent. We will discuss the level of the current confusion, why it exists and explain what to pros and cons of all the various AICPA engagement types that are available to insure appropriate compliance.