



**Law Practice Conference For New Lawyers:  
I Passed The Bar – Now What?  
November 10, 2015 – Nashville, TN**

**Program Description:**

Are you in your first few years of practicing law? Need to find your place in the practice of law? This program allows you to pick and choose from the sessions that apply to you. Come for all day or for one or two hours.

The **morning topics** are designed for new lawyers who are still searching for a job, solo practitioners and those who work for small firms. **Mid-day topics** are a grab bag of information that apply to all new lawyers addressing a variety of issues with quick 20 minute presentations. The **afternoon topics** are for new firm lawyers with sessions that will help them understand their role and firm-life.

Regardless of your path, you can gain insight on a variety of practice areas. You will hear from seasoned lawyers, watch TBA Talk vignettes, and learn business development tips for new lawyers. The program structure allows you to attend based on your schedule -- at your convenience.

**Agenda**

8:30–9:00 a.m.	<b>Registration and Breakfast</b>
9:00–10:00am	<b>Solo-In-A-Box: Mechanics of Solo and Small Firm Life</b> David Veile, <i>Schell and Davies, LLC</i>
10:00–11:00am	<b>Keeping Time, Setting Rates, and Billing: What Clients Expect</b> Tommy Santel, <i>Parkerson, Santel PLLC</i>
11:00am–11:30am	<b>Lunch Provided</b>
11:30am–12:30pm	<b>Battle of the Vignettes: TBA Talks</b>
12:30–12:45pm	<b>Break</b>
12:45–1:30pm	<b>Practice Areas and CLE Requirements Unraveled</b>
1:30–2:30pm	<b>Dollars and Sense Part 1: Understanding Firm Structures and Economics</b> Emily Taube, <i>Burr &amp; Forman LLP</i>

2:30 –2:45

**Break**

2:45–3:45

**Dollars and Sense Part 2: Working with Partners and Practice  
Development Tips**

Sean Martin, *Martin Heller Potempa & Sheppard*