



Law Practice Conference for New Lawyers

June 29, 2016

Nashville, TN

Program Description:

Are you in your first few years of practicing law? Need to find your place in the practice of law? This program will help you explore solo practice, learn best practices in billing to meet client expectations, and offer tips on beginning and ending the client relationship.

Bonus materials will offer you an overview of a variety of practice areas. These will give you a glance at a *day in the life* of each practice area. You will hear from seasoned lawyers and learn practice management tips for new lawyers.

Agenda

11:30-12:00pm	Registration
12:00–1:00pm	Solo-In-A-Box: Mechanics of Solo and Small Firm Life David Veile, <i>Schell and Davies, LLC</i>
1:00–2:00pm	Keeping Time, Setting Rates, and Billing: What Clients Expect Tommy Santel, <i>Parkerson, Santel PLLC</i>
2:00–2:15pm	Break
2:15–3:15pm	Beginning and Ending the Lawyer Client Relationship Jennifer Sheppard, <i>Martin Heller Potempa & Sheppard, PLLC</i>
3:15–4:15pm	Civility and Professionalism Mark S. Beveridge, <i>Kinnard, Clayton & Beveridge</i>