

# YLD Business College: Transactional Law Essentials

April 10 – Baker Donelson Nashville



**Total Credits:** 1 Dual, 2 General Hours

This in-person program is designed as a practical refresher and foundation course for new and young attorneys – or any lawyer who wants to brush up on the basics of transactional law. Geared toward real-world practice, the program focuses on core concepts, ethical considerations and emerging issues in business law, with hands-on guidance and takeaways attendees can use right away to more confidently and efficiently handle a wide range of business legal matters for their clients.

9 – 9:30 a.m. CDT

## **Registration**

9:30 – 10:30 a.m.

## **Business Formation Fundamentals**

Choosing the right business structure is one of the most important early decisions for any organization. This session provides a practical overview of the major business entity types and the mechanics of formation, helping attorneys identify structural options, avoid common pitfalls and understand the key legal formalities that matter when clients are starting or restructuring a business.

John Wagster, Eden Firm PLLC - Nashville

10:30 – 10:40 a.m.

## **Break**

10:40 - 11:40 a.m.

**1 DUAL**

## **Ethics for Transactional Lawyers and Ethics Updates from the BPR**

This session will explore the ethical responsibilities of transactional lawyers, including managing conflicts of interest, responding when a client provides false or misleading information and navigating engagements involving services for third parties at a client's request. The session will also address other challenging ethical issues that arise in transactional practice. In addition, attendees will receive important ethics updates from the Board of Professional Responsibility.

Laura Chastain, Board of Professional Responsibility

11:40 – 12:00 p.m.

**Lunch Provided**

1:45 – 2:00 p.m.

**How to Get to Closing: Deals, Documents and Diverting Disasters**

Your client signed the purchase agreement – now what? Turning a contract into a closed deal requires more than paperwork. This practical session on real estate and business transactions will walk through the key steps from contract to closing, including essential closing documents, county-specific variations and signature page best practices. Learn how to avoid the common mistakes that delay closings and how to handle the worst-case scenarios when they arise.

**Claire Tuley, Baker Donelson - Chattanooga**