



**Licensing Issues for Tennessee Contractors and Owners:
What You Don't Know will Hurt you and your Clients**
January 29, 2016 – Nashville, TN

Program Description: This full-day seminar will address issues of Tennessee's strict and often misunderstood and ignored contractor's licensing laws. The program will cover both residential and commercial licensing requirements; procedures for licensing, and pitfalls for the contractor who is not licensed. This is also vital to lawyers who represent developers, Owners and bankers. This jam packed, full-day program will provide 6.25 CLE hours, *including 1 hour of ethics credit. Breakfast & Lunch will also be provided.*

Program Producers: David Taylor, *Bradley Arant Boult Cummings, LLP*
Mary Beth Hagan, *Hagan Law Group, PLLC*

Agenda

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| 8:00 – 8:25 a.m. | Registration/Breakfast/Welcome |
| 8:30 – 9:15 a.m. | Licensing for Commercial Contractors
<i>I will discuss the basic introduction to legal issues relating to the Contractors Licensing Act of 1994.</i>
Tim Gibbons, Chambliss, Bahner & Stophel P.C. |
| 9:15 - 10:00 a.m. | Licensing for Residential Contractors
<i>This segment will cover special issues pertaining to contractor licensing for residential projects including a discussion related to Home Improvement Contractors and special licensing required for Residential Roofing Services.</i>
Vic McConnell, Smith, Cashion & Orr, PLC |
| 10:00 – 10:15 a.m. | BREAK |
| 10:15 – 10:45 a.m. | Steps to Getting a Contractor's License
<i>I will discuss what to expect when applying for a contractor's license.</i>
Carolyn Lazenby, Executive Director, Board of Licensing Contractors |

10:45 – 12:00 p.m.

Practical Issues in Dealing with the Board for Licensing Contractors

This topic will focus less on the “legal” aspects and more on the “practical” aspects of dealing with the Board and its staff. This section’s speakers include a former counsel for the Board (Chris Cravens) who has a specialty practice in dealing with licensing issues as well as David Taylor who regularly represents clients in front of the Board.

David Taylor, *Bradley Arant Boult Cummings LLP*
Christopher D. Cravens, *Burrow & Cravens, P.C.*

12:00 – 1:00 p.m.

LUNCH (*lunch will be provided*)
(Sponsored by: TBA Construction Law Section)

1:00 – 2:00 p.m.

Tennessee Consumer Protection Act and Pitfalls of Non-Licensure in Litigation

This presentation will address the potential liability under the Tennessee Consumer Protection Act that contractors face when not licensed or not properly licensed and other litigation consequences for non-licensure.

Mary Beth Hagan & Joshua Jenkins, *Hagan Law Group, PLLC*

2:00 – 3:00 p.m.

Pitfalls of Non-Licensure with Board of Licensing Contractors

We will address the Board’s authority when it comes to taking disciplinary action for unlicensed activity.

Josh Kilgore, *TN Department of Commerce & Insurance*
Carolyn Lazenby, *Board of Licensing Contractors*

3:00 – 3:15 p.m.

BREAK

3:15 – 4:15 p.m.

Ethics in Licensing

I will be discussing the issues when a contractor has already engaged in construction work and then wants the attorney’s assistance in obtaining a license.

Jerry Martin, *Attorney at Law*

Credit hours: 5.25 general, 1 ethics