



**Re-Tooling Mediation Skills for Family Lawyers
November 5, 2014 - Nashville, TN**

Program Description: This year's annual program will focus on key issues for family law practitioners to advance their mediation skills and knowledge. While Rule 31 has been around for over fifteen years, we have developed some good and bad habits in how we mediate cases for our clients. This seminar is to share ideas, learn new approaches, and improve your mediation skills in the emotionally charged area of family law. Don't miss this opportunity to gather with attorneys who practice in this area.

Moderator: Helen Rogers, *Rogers Kamm & Shea*

Agenda

- | | |
|---|---|
| 8:00 – 8:30 am | Registration/ Welcome |
| 8:30 – 9:10 am
(.67 Gen. Mediation
or Family Law) | The Role of the Business Evaluator and Forensic Accountant in Mediation
<i>What the CPA can offer in mediation from valuation conferences, to the implications of asset division, annuity values, and discount for present day values.</i>
Kurt Myers, Myers Valuation Associates, PLLC |
| 9:10 - 9:50 am
(.67 Gen. Mediation or
Family Law) | Update of Mediation and Contract Case Law
<i>Learn about recent developments and cases to help your clients in the future.</i>
Greg Smith, Stites & Harbison, PLLC |
| 9:50 – 10:30 am
(.67 Gen. Mediation) | How to Get Past an Impasse
<i>The psychology of moving the client on with the process.</i>
Dr. David McMillan |
| 10:30 – 11:10 am
(.67 Gen. Mediation) | Appropriate Use of Technology in Mediations
<i>How can technology help persuade, and the newest tools available.</i>
Robb Helt, Alpha Legal Solutions, LLC |
| 11:10 - 11:25 am | BREAK |
| 11:25 – 12:05 pm
(.67 Gen. Mediation) | Mediation Dos and Don'ts
<i>To help improve your chances of success, and common mistakes.</i>
Helen Rogers, Rogers, Kamm & Shea |

12:05 – 1:05 pm

LUNCH (*Lunch on your own*)

1:05 – 1:45 pm
(.67 Gen. Mediation)

The Mediation Statement and Preparing the Client for Mediation
What the mediator needs and wants to see in advance, and managing expectations.

Phillip R. Newman, *Puryear Newman & Morton PLLC*

1:45 – 2:25 pm
(.67 Gen. Mediation
or Family Law)

The Collaborative Engagement

How to use collaborative and sell the idea. What basic elements should be involved.

Grant Glassford, *Law Office of Grant C. Glassford*

2:25 – 2:40 pm

BREAK

2:40 – 3:20 pm
(.67 Gen. Mediation)

Reviewing the Basics of Rule 31 Mediation in Tennessee

What we should all know but may have forgotten, or need to learn.

Michael K. Williamson, *Law Office of Michael K. Williamson*

3:20 – 4:00 pm
(.67 Gen. Mediation
or Family Law)

The Role of the Coach, Psychologist in the Mediation Forum

How to help the client be ready and focused, helping those with personality disorders, and controlling emotions.

Dr. Julia McAninch, Psy.D., *McAninch Psychological and Consulting Services*

Total Credits: 6 General CLE/CME