



**Making the Most of Discovery: What You Don't Know Can
Come Back to Haunt You**
Tennessee Bar Center—Nashville, TN
April 2, 2015

Program Description:

How much is too much? Is one of the many questions in the maze of discovery. This program covers many levels of written discovery and e-discovery. Presenters will cover best practices, using investigators to verify information, effective use of subpoenas, enforcement and dealing with difficult counsel. A session on social media discovery will help you with Internet searches. Discussion on alternatives to written discovery will include site inspection, deposition by interrogatories, and physical exam versus independent medical exams.

Program Producer: Lisa Helton, *Sherrard & Roe, PLC*

Agenda

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| 8:00 – 8:30 a.m. | Registration |
| 8:30 – 9:00 a.m. | <i>Written Discovery: How Much is Too Much?</i>
Erin Palmer Polly, <i>Butler Snow LLP</i> |
| 9:00 – 10:00 a.m. | <i>E-Discovery: Overview, Technology, Case Law and Best Practices</i>
Erin Corken, <i>Ricoh USA, Inc.</i> |
| 10:00 – 10:15 a.m. | Break |
| 10:15 – 11:15 a.m. | <i>Dealing with Difficult Counsel in the Discovery Process [Dual]</i>
Mike Abelow, <i>Sherrard & Roe, PLC</i>
Paul Gontarek, <i>Howard Mobley Hayes & Gontarek, PLLC</i>
Kimberly G. Silvus, <i>Wiseman Ashworth Law Group</i> |
| 11:15 – 12:15 p.m. | <i>Social Media Discovery: How to be an Internet Sleuth</i>
Lisa Helton, <i>Sherrard & Roe, PLC</i>
Mallory Smith, <i>Sherrard & Roe, PLC</i> |

12:15 – 1:15 p.m.

Lunch (on your own)

1:15 – 1:45 p.m.

Effective Use of Subpoenas

Sarah Richter Perky, *Hollins Raybin & Weissman PC*

1:45 – 2:15 p.m.

Alternatives to Written Discovery

Andrew Amonette, *Wyatt, Tarrant & Combs, LLP*

2:15-2:30 p.m.

Break

2:30-3:00 p.m.

Using Investigators to Verify Information

Lauren Curry, *Sherrard & Roe, PLC*

Robert Hempel, *Hempel Associates*

3:00-4:00 p.m.

Discovery Enforcement Options

Joshua Phillips, *Bradley Arant Boult Cummings, LLP*

Frankie Spero, *Bradley Arant Boult Cummings, LLP*

Total: 5 General 1 Dual Hours