



State Government Attorneys Forum 2016
Tennessee Bar Center: Nashville, TN
August 17, 2016

The Tennessee Bar Association is the premier CLE provider in the state and is dedicated to providing attorneys across the state the skills that they need in their day-to-day practice. In this new CLE produced by the TBA, attendees will learn key updates for state government lawyers. Sessions will touch on procurement contracts, rules of procedure and evidence in administrative proceedings, legislative updates, negotiation skills, ethics and issues and challenges with public private partnership.

Agenda

- 8:00 – 8 :30 a.m. **Registration**
- 8:30 – 9:30 a.m. **Procurement for Government Contracts**
This presentation is a discussion of the principles and method that the Division of Health Care Finance and Administration relies upon for many of its contracts. Included are thoughts on preparing for the start of a contract and on dealing with contractors whose performance falls short of contract requirements.
Michael Bassham
Paul Krivacka
- 9:30 – 10:30 a.m. **Rules of Procedure and Evidence in Administrative Proceedings**
An overview of the statutes, rules, and case law which governs evidence and procedure for administrative cases, with discussion.
Hon. Joyce Safley
Bill Penny
- 10:30 – 10:45 a.m. **Break**
- 10:45 – 11:45 a.m. **Legislative Update**
In this session, Representative Raumesh Akbari, will provide the latest updates affecting state government attorneys.
Rep. Raumesh Akbari
- 11:45 – 12:45 p.m. **Lunch (on your own)**
- 12:45 – 1:45 p.m. **Negotiations: Going Below the Surface**
Understanding Why Certain Negotiation Strategies Work
Stephen Shields

1:45 – 2:45 p.m.

The Proliferation of Public-Private Partnerships: How to Protect Your Entity and Reap the Benefits

This session will be highlighting the complex issues surrounding public-private partnerships (P3s). Attendees will develop skills for planning and procuring a successful P3 initiative, explore best practices in selecting and negotiating with prospective partners, and discuss and examine those conditions that are required to implement successful P3 projects that bring value to the government, its private sector partners, and — most importantly — the public.

Joe Jarret

2:45 – 3:00 p.m.

Break

3:00 – 4:00 p.m.

Ethics and Social Media

My ethics presentation will focus primarily on social media and communication with the judiciary, but will also cover general topics related to social media networking.

Kevin Balkwill